

**The Public Authority
for Investment Promotion & Exports Development
(PAIPED)**



“Economic Environment & Investment Opportunities in Oman” Rome 2013

Agenda



- **Oman Overview**
- **Priority Sectors**
- **Why Oman**
- **Economic Climate**
- **Free Zones & Ports**

Facts & Figures



Area	309,500 Km ²
Capital City	Muscat
Population	3.8 Mn (2011)
Coastline	3,165 Km
GDP	USD 70 bn (2011)
Currency	Omani Rial = USD 2.58
Natural Resources	oil, natural gas, copper, fish, agriculture.
Major Trading Partners	UK, Japan, UAE, South Korea, China, EU, Thailand
International relationships	Oman has relations with over 140 countries and is a member of over 105 regional and international organizations (UN, WTO, GCC, GAFTA).







**“Creation of wealth
through
Investment Promotion
and Export Development”**

Our Mission



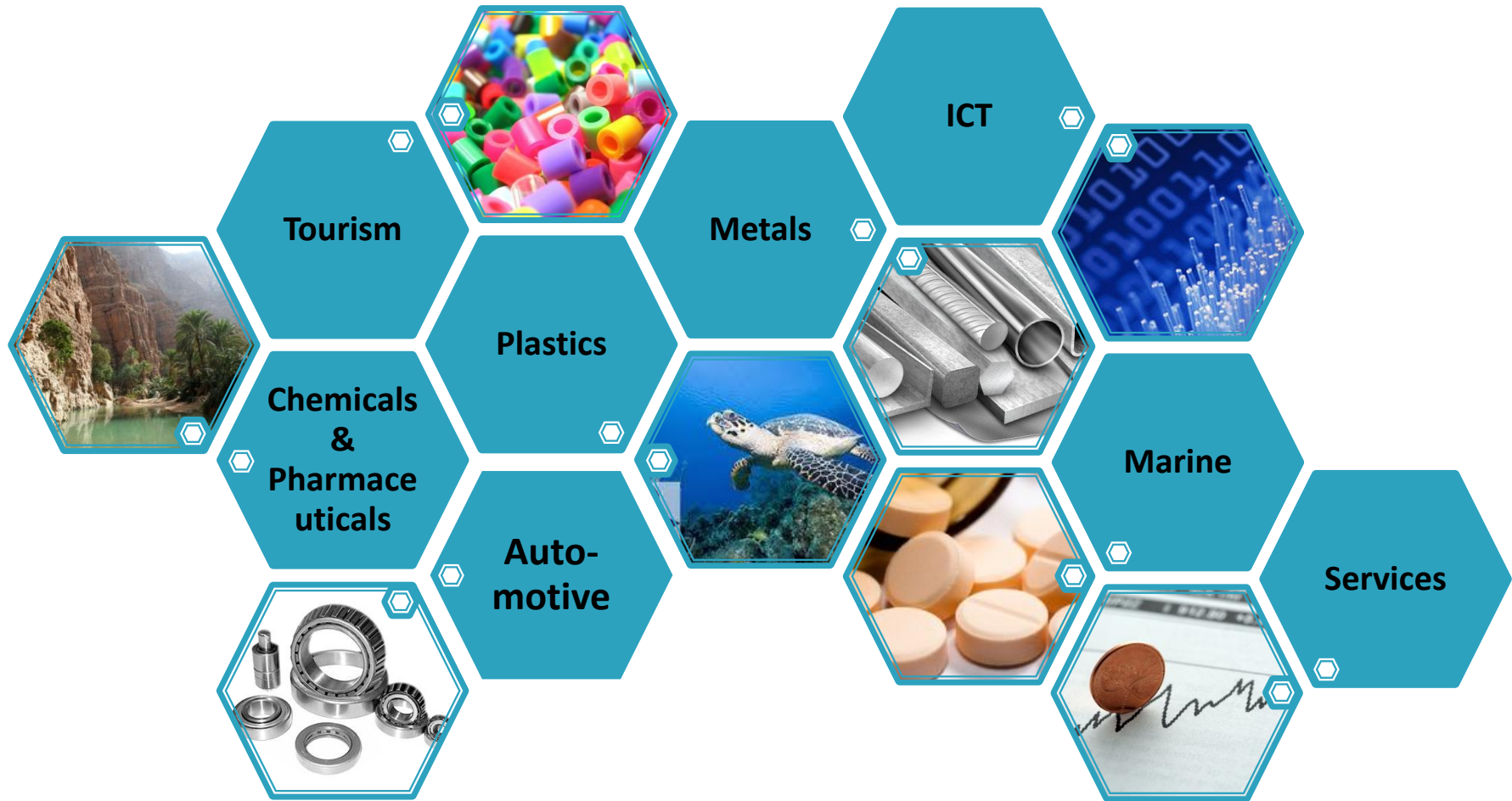
- ▶ **Individuals right to choose in Commercial Transactions.**
- ▶ **Ability to Voluntary Exchange of Goods and Services.**
- ▶ **Freedom to Compete.**
- ▶ **Protection of personal, intellectual and property rights.**
- ▶ **Ability to access to sound money.**

How We Support Investors



- ▶ **Provide information on investment climate, laws, procedures and also project specific information.**
- ▶ **Organize visit program and matchmaking meetings for foreign investors.**
- ▶ **Assist investors to obtain various government approvals.**
- ▶ **Review the project proposals prepared by the investors and advise on the appropriate entry strategy for setting up operations.**
- ▶ **Assist local investors to identify potential foreign partner and vice versa.**

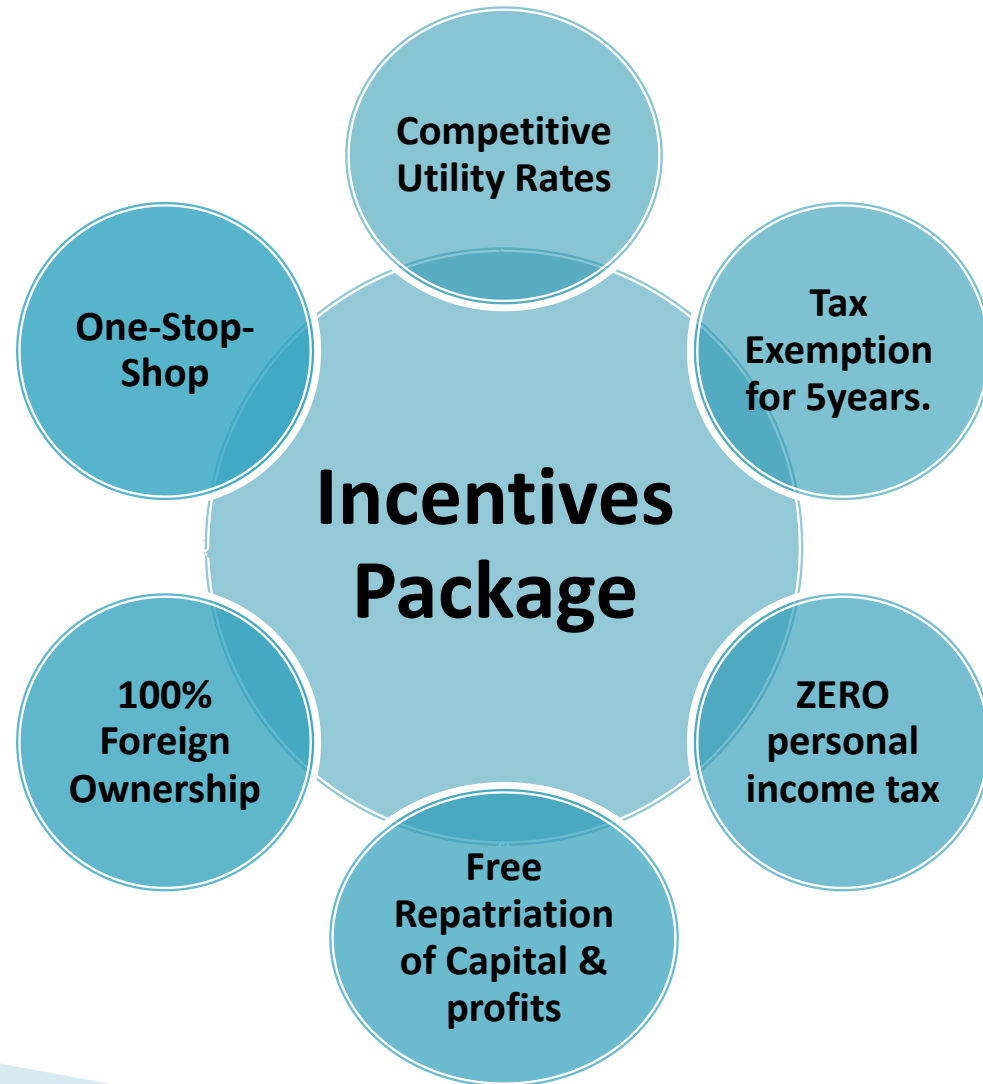
Investment Promotion Strategy



Why Oman



Why Oman



Global Ranking



- (World Economic Freedom Index 2012) *Fraser institute – 144 countries*

20

- (Doing Business Index 2012) *World Bank Group – 183 countries*

47

- (Global Competitiveness Index 2012/2013) *World Economic Forum – 142 countries*

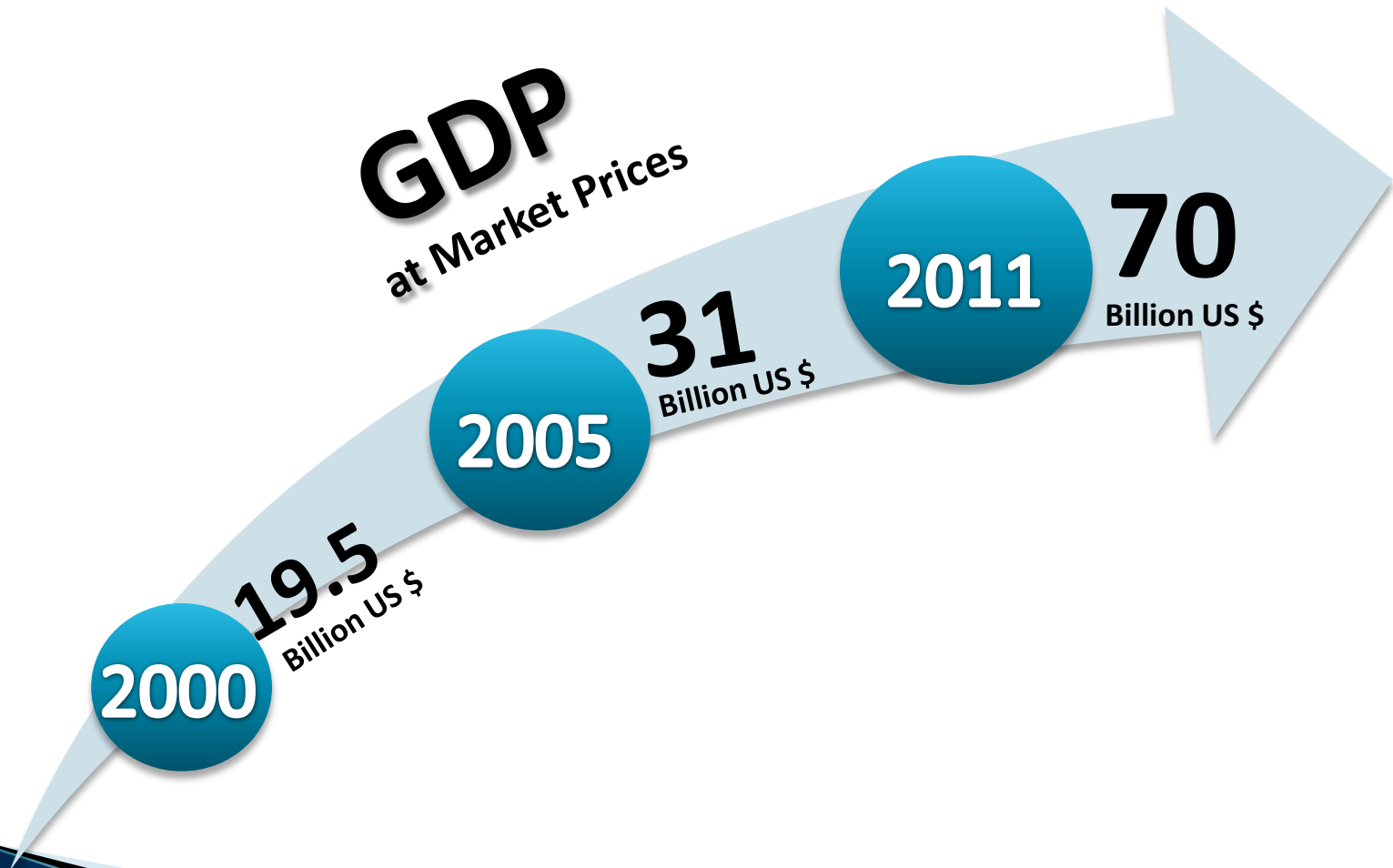
32

Market access

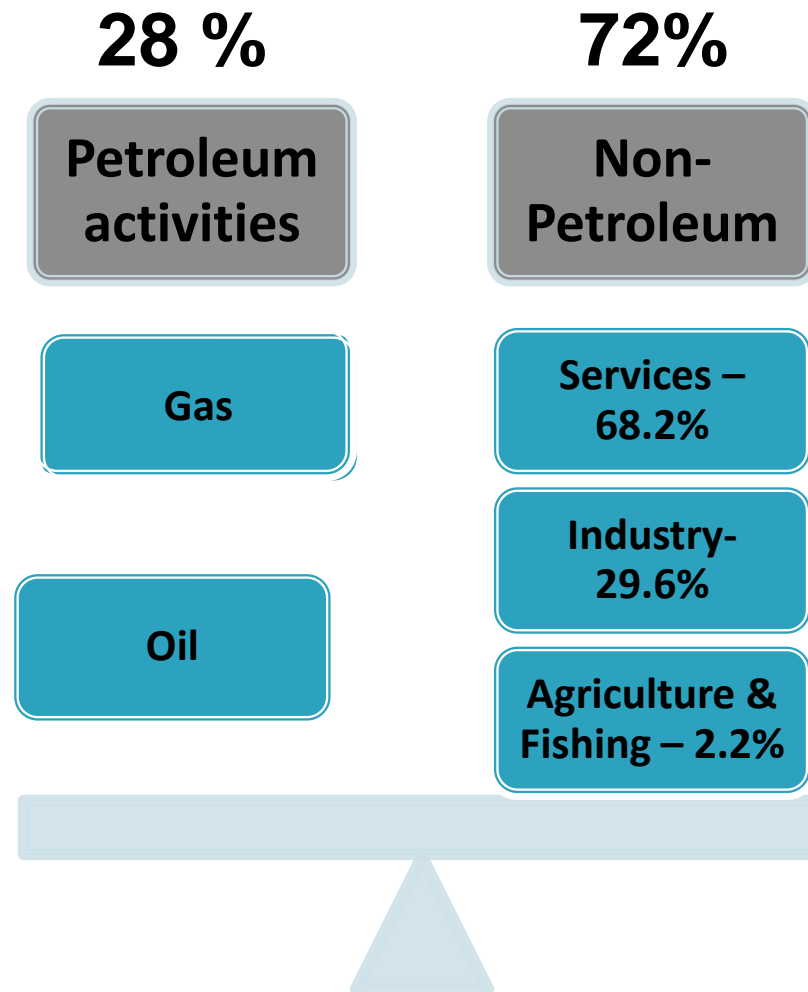


- **WTO Membership.**
- **AGCC Common Market Jan. 2008 (Market Potential of 46 Million).**
- **Arab Free Trade Zone with effect from Year 2005 (18 Countries with a Population of 300 million).**
- **Free Trade Agreement with USA.**
- **Free Trade Agreement between AGCC and Singapore.**

Economic Growth

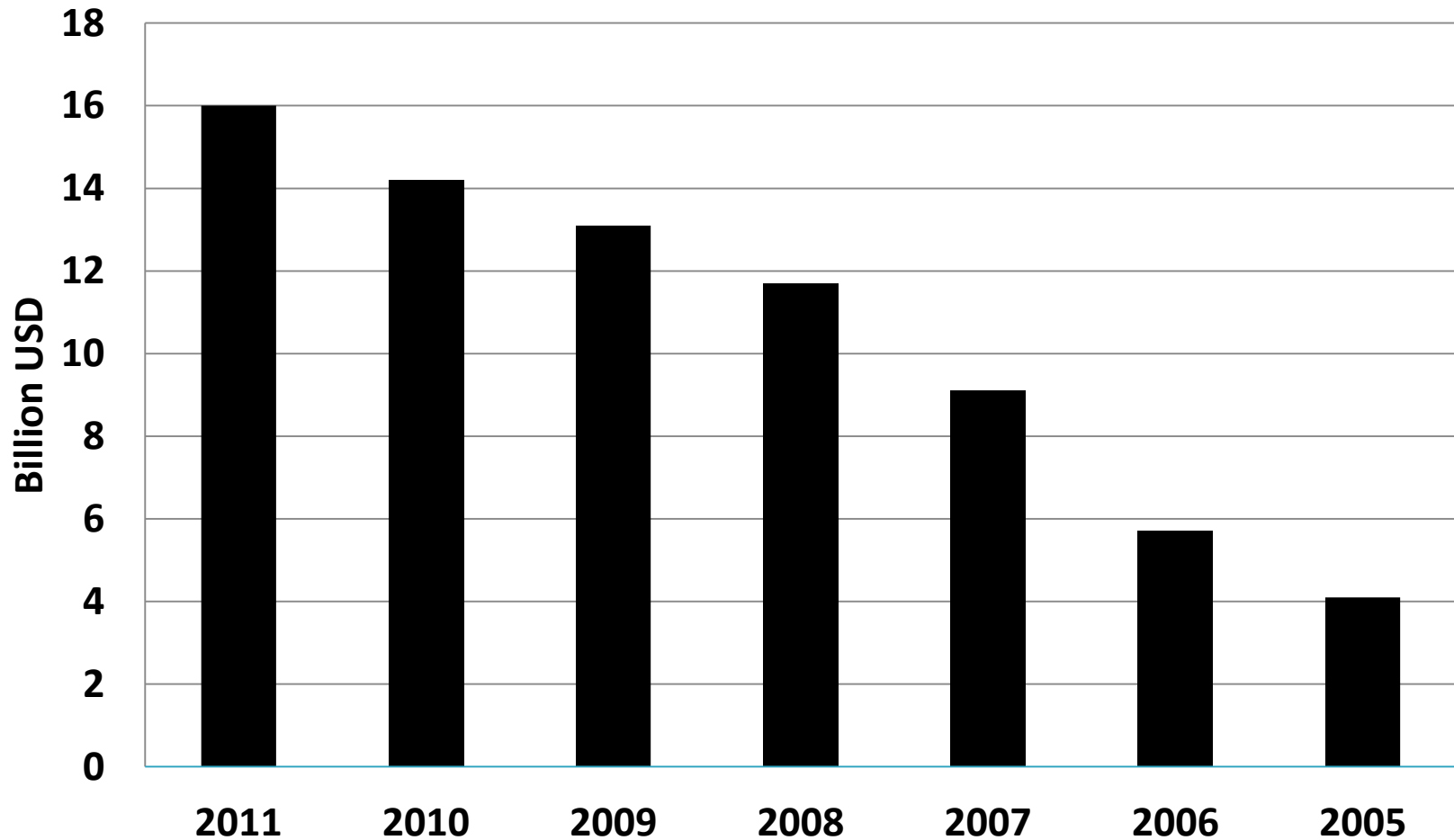


Economic Growth



Source: The National Center for Information & statistics – Publications 2012

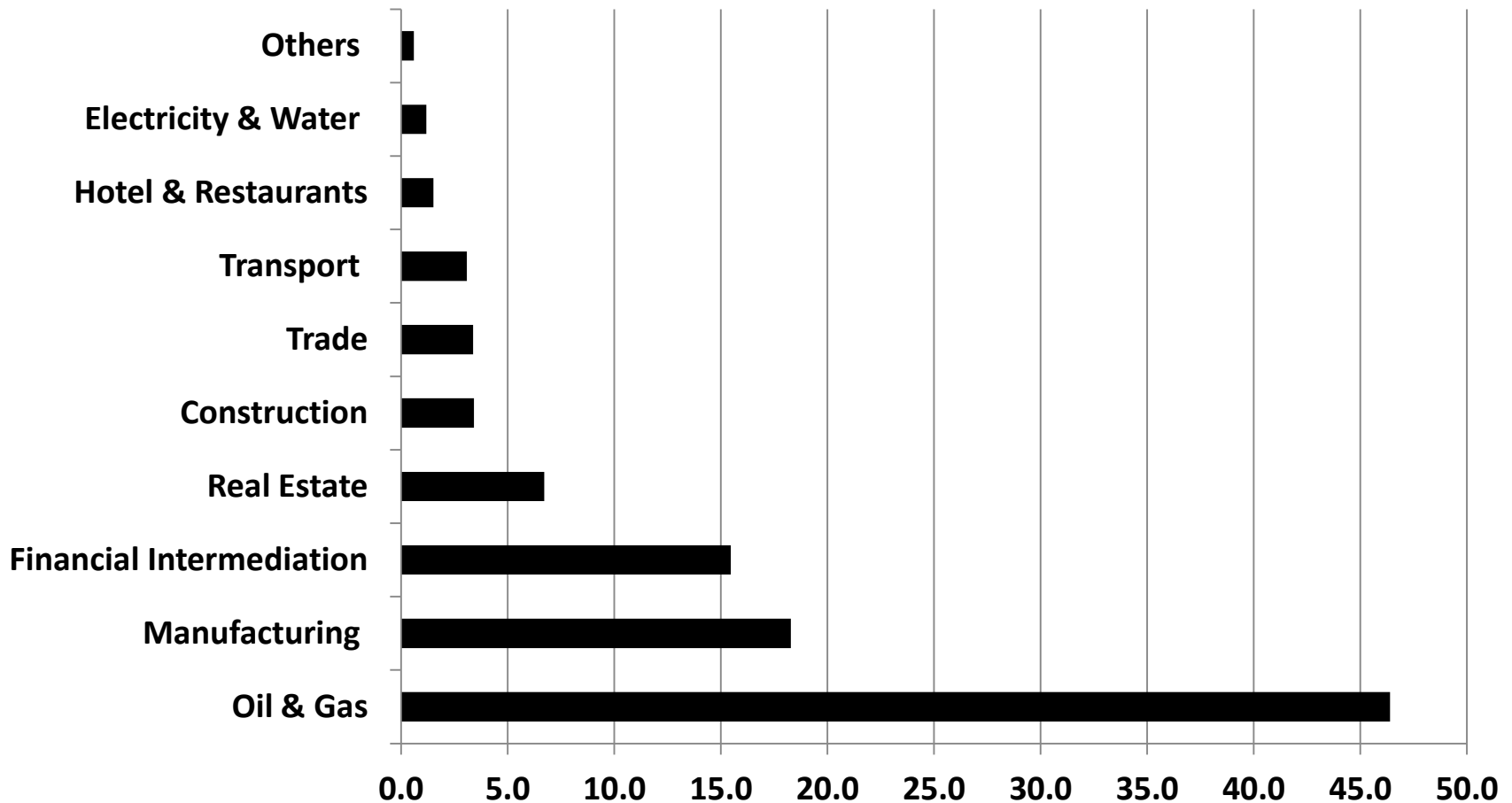
Foreign Direct Investment 2005 - 2011



Source: foreign Investment Book, 6th issue 2012, National Center for Statistics & Information

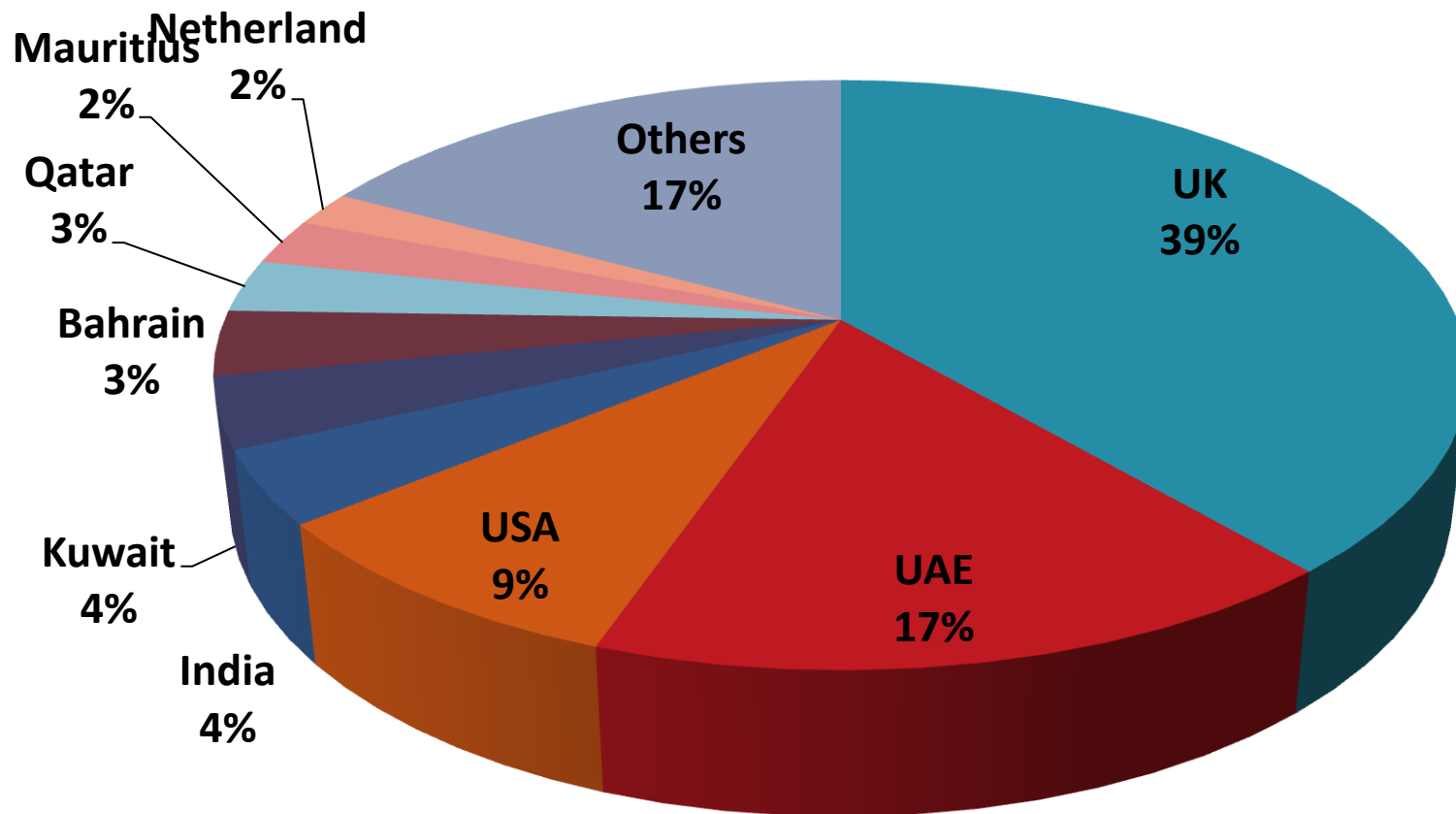


FDI By Industry 2011





FDI by Country of Origin 2011



Oman 2020



Oman Economic Vision

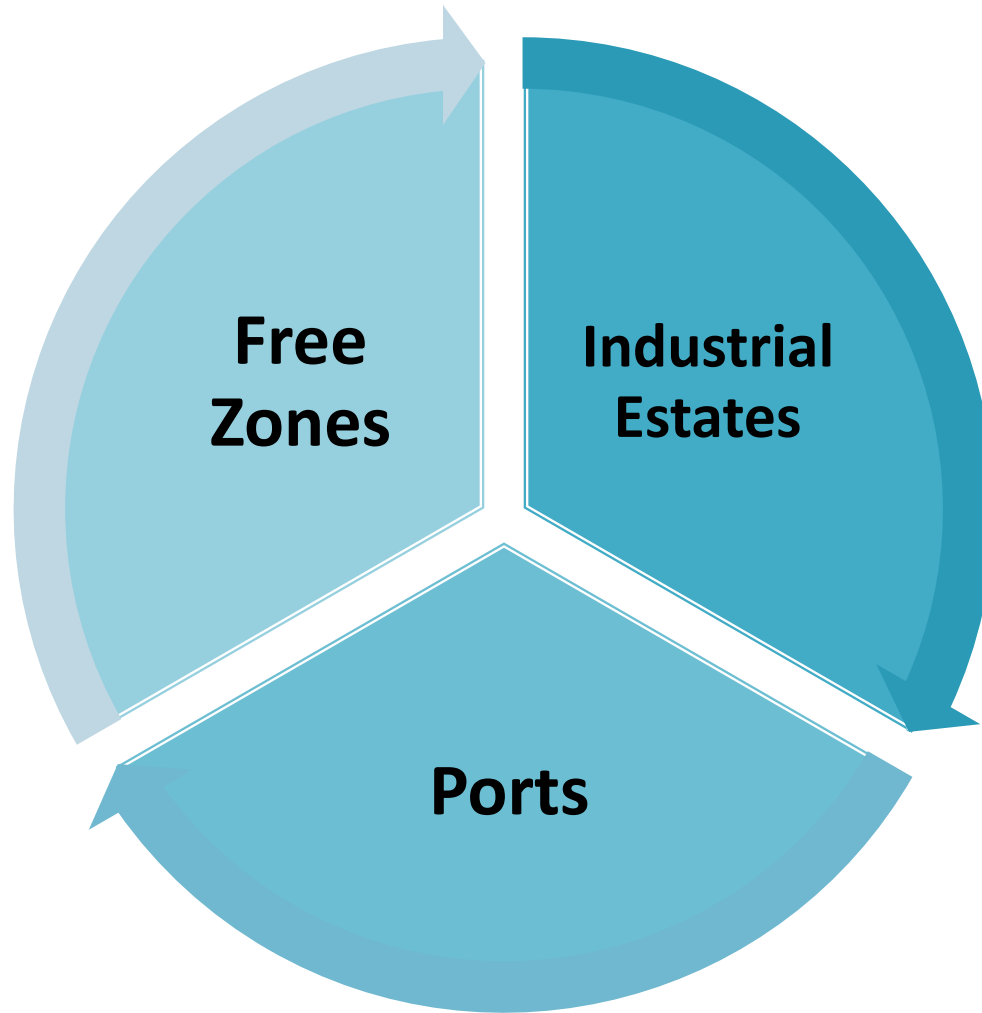
Development of Human Resources.

Creation of Stable macro economic framework.

Competitive private sector.

Economic diversification

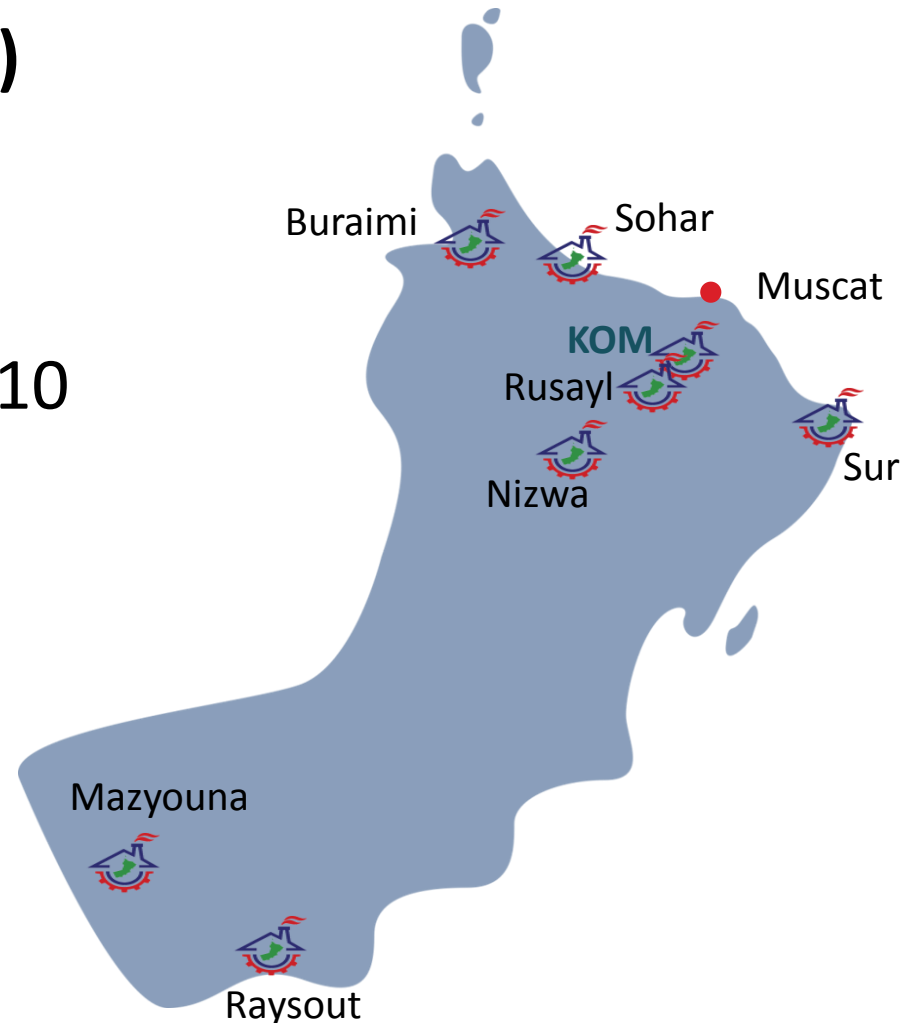
Economic Diversification strategy



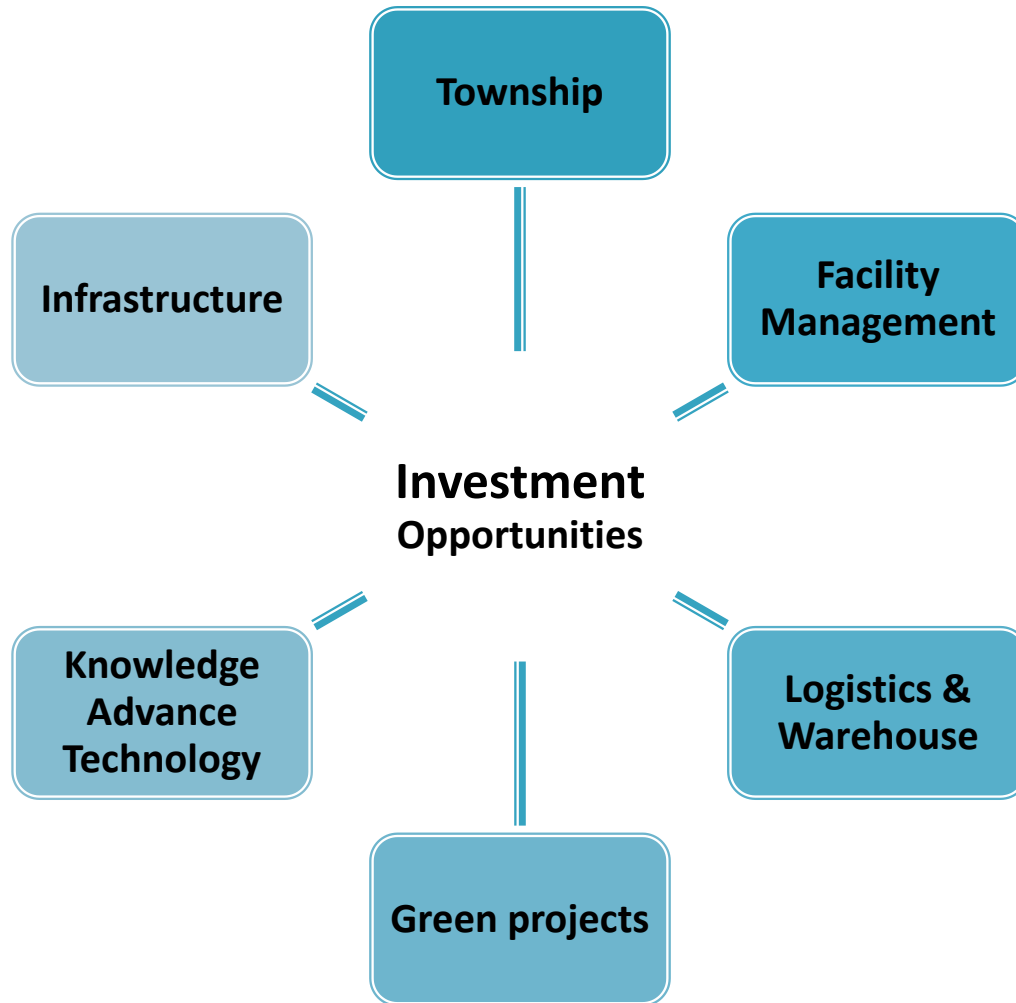
Industrial Estates



- **Public Establishment for Industrial Estates (PEIE)**
- **Total Area: 73 Mn M2**
- **Total Investment: USD 10 billion**
- **Investors = 1200**



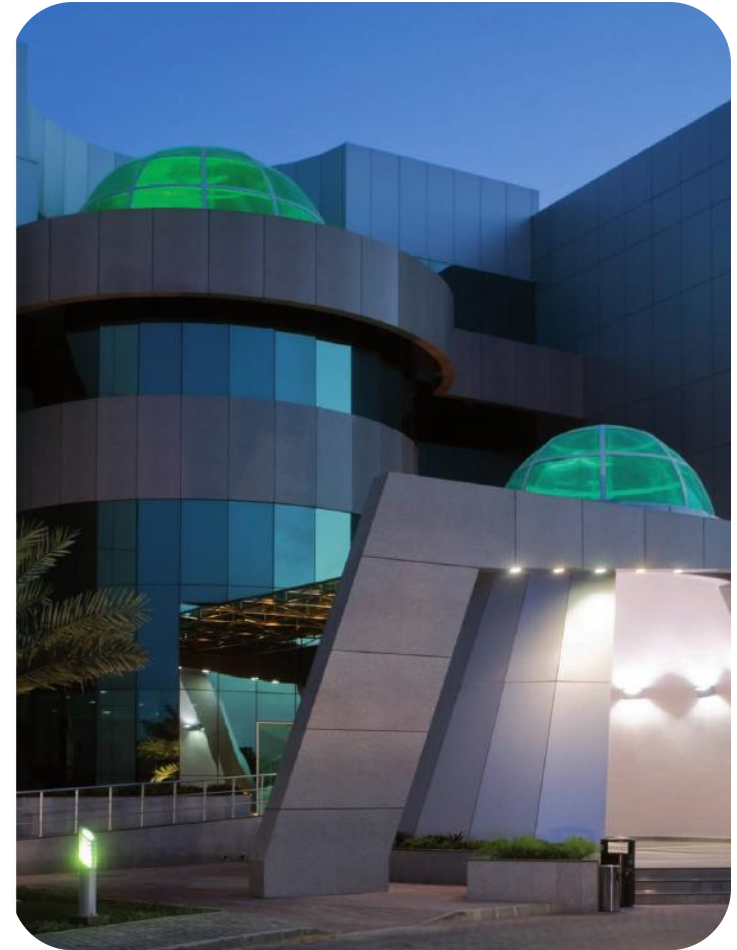
Industrial Estates



Knowledge Oasis – Muscat



- ▶ Supporting tech-oriented businesses.
- ▶ home to over 60 Int'l & local firms like Oracle, HP, Motorola, Microsoft, and Huawei as well as dynamic hi-tech start-ups.
- ▶ **Incentives:**
 - ✓ 100% foreign ownership
 - ✓ High speed Internet access
 - ✓ Highly competitive telco rates
 - ✓ No personal income tax .
 - ✓ Conference rooms
 - ✓ Duty-free access of products from Oman to GCC countries





Sea of Oman

UAE

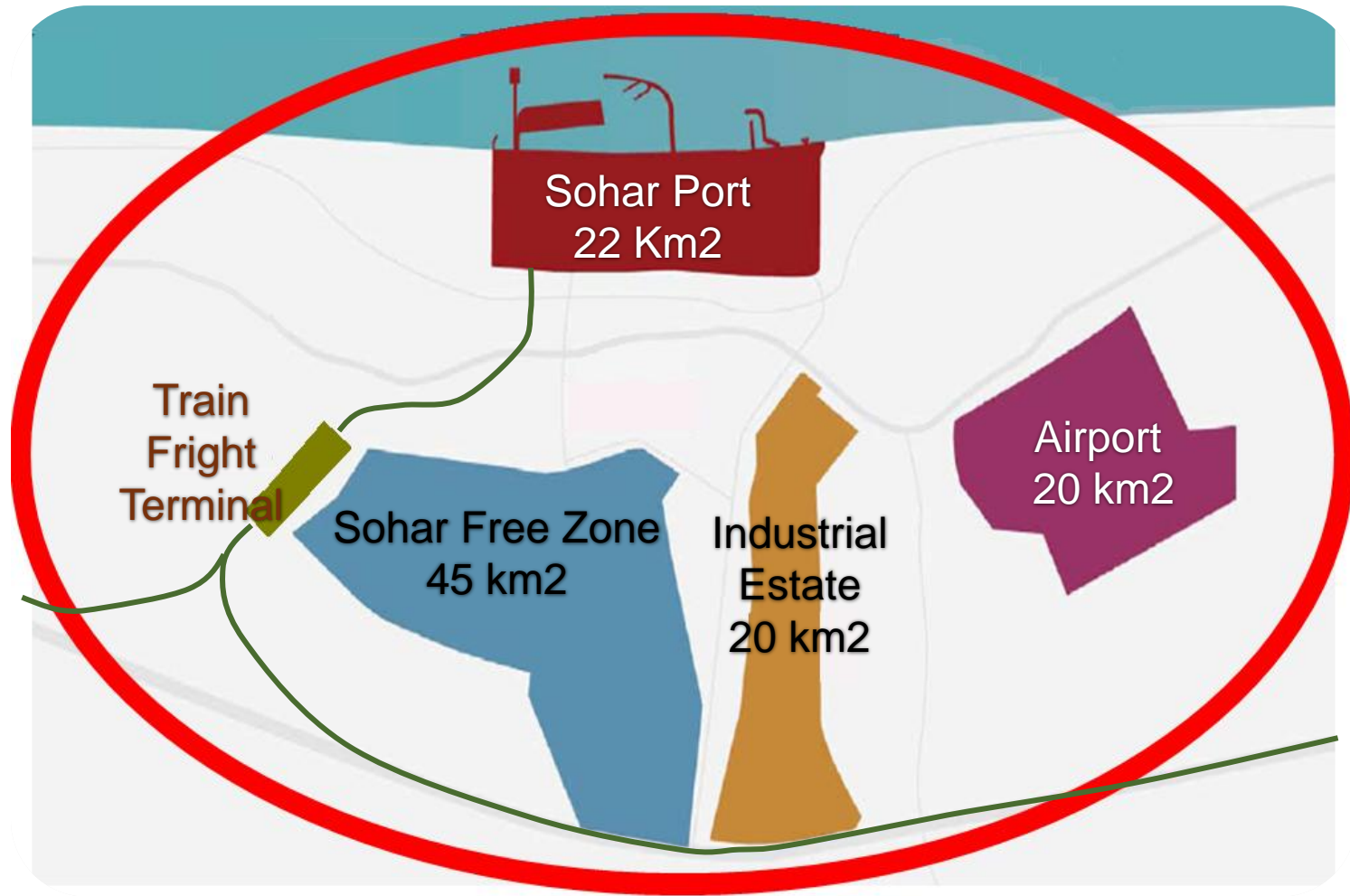
**Sohar Port &
FreeZone**

Saudi Arabia

Indian Ocean

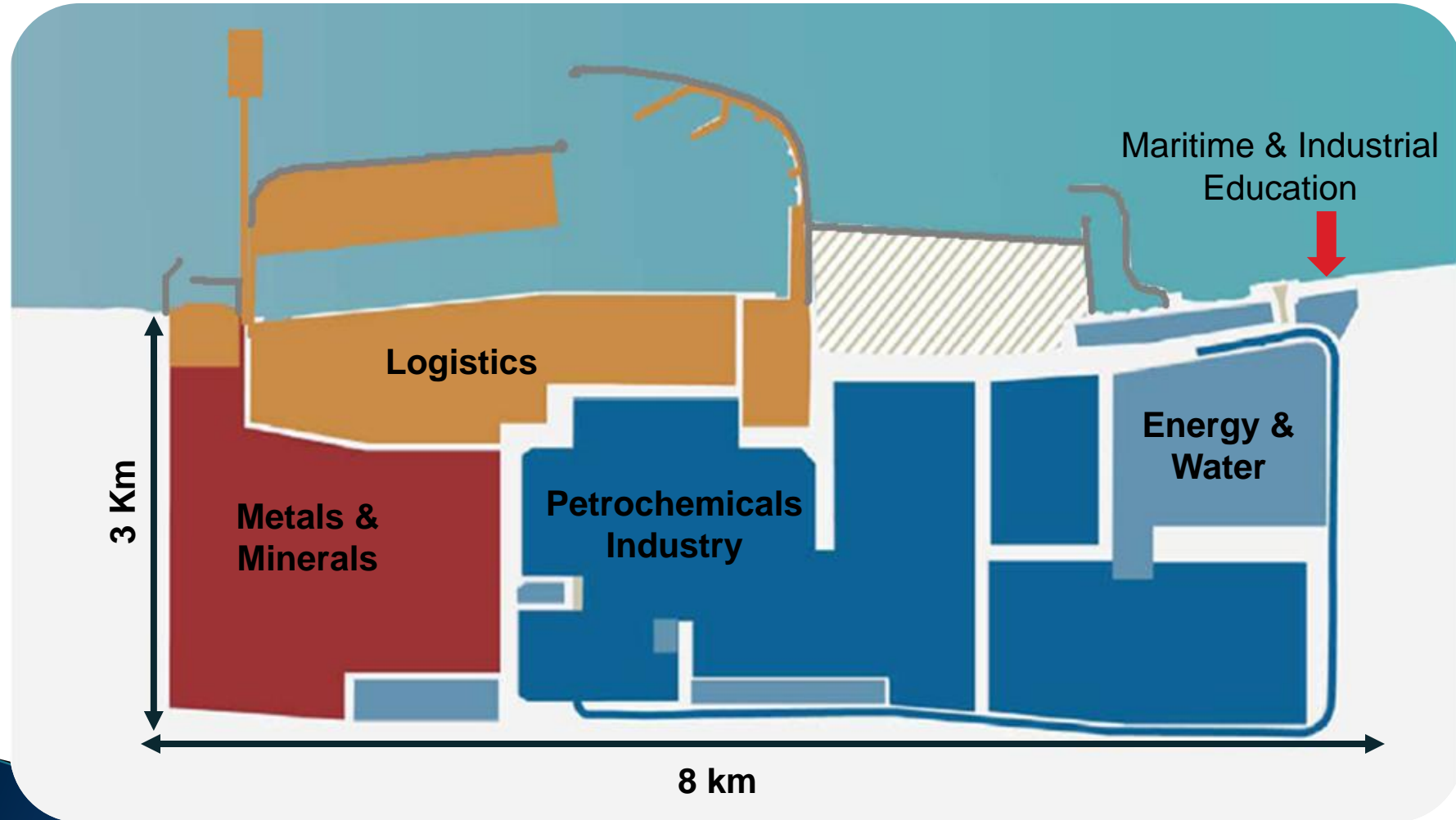
Yemen

Sohar Port & Free Zone

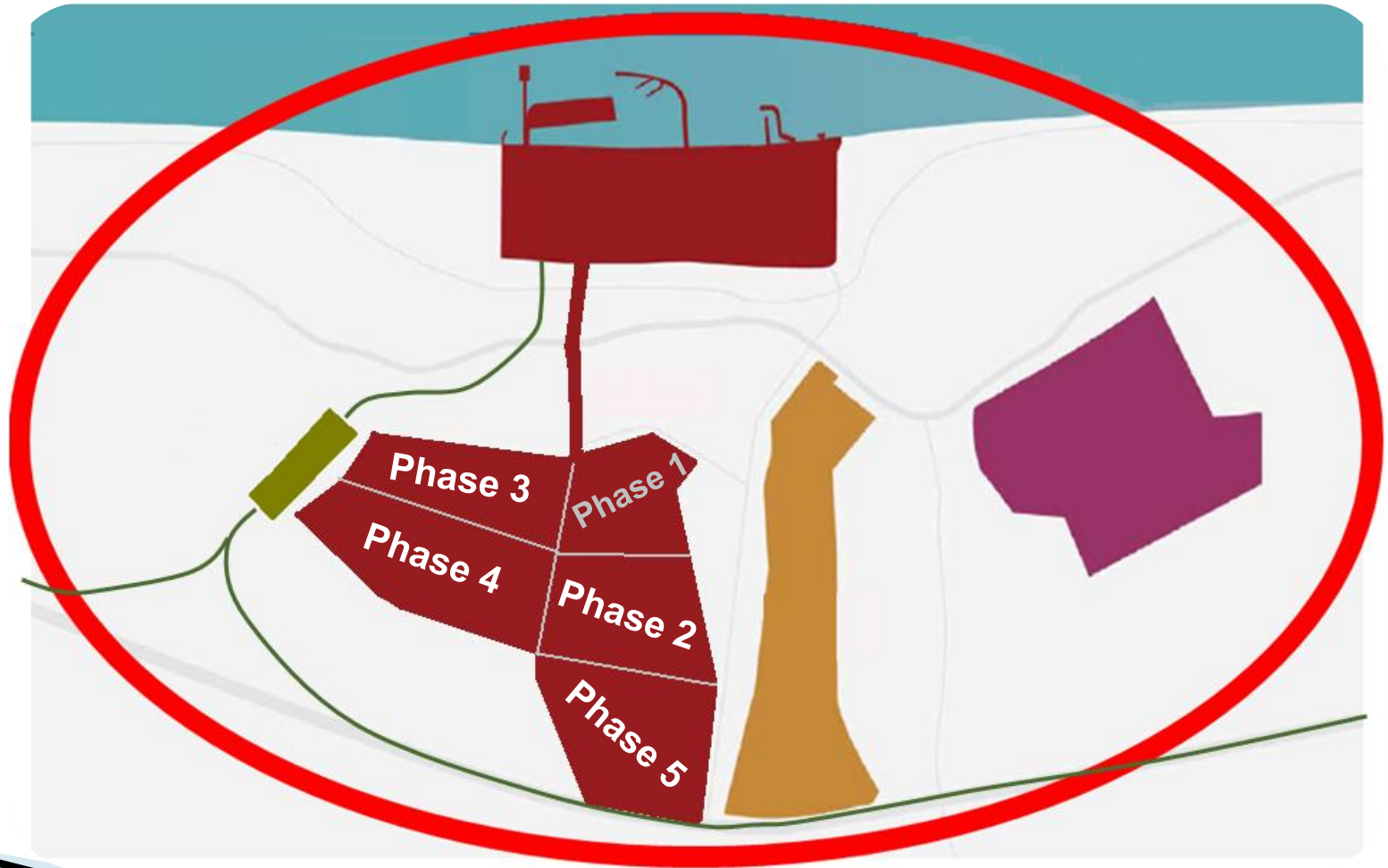


Port of Sohar

A gateway to a regional consuming market



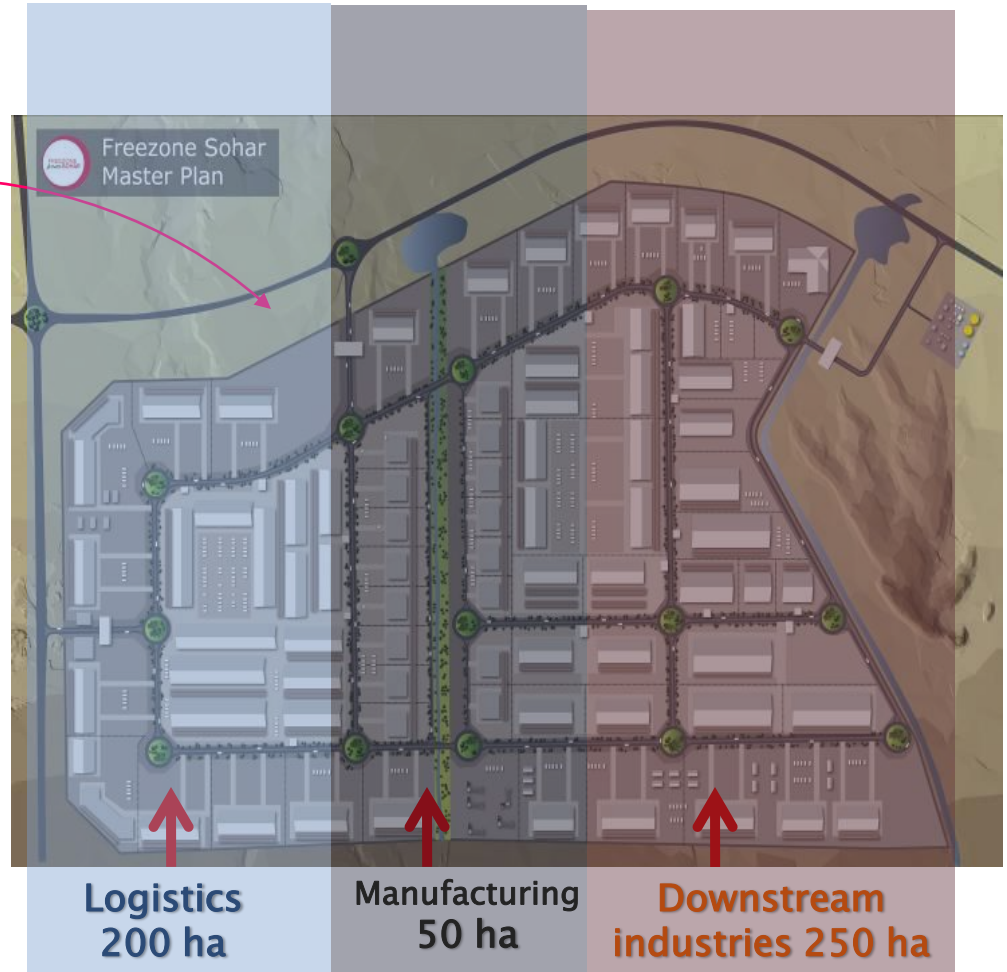
Sohar FreeZone



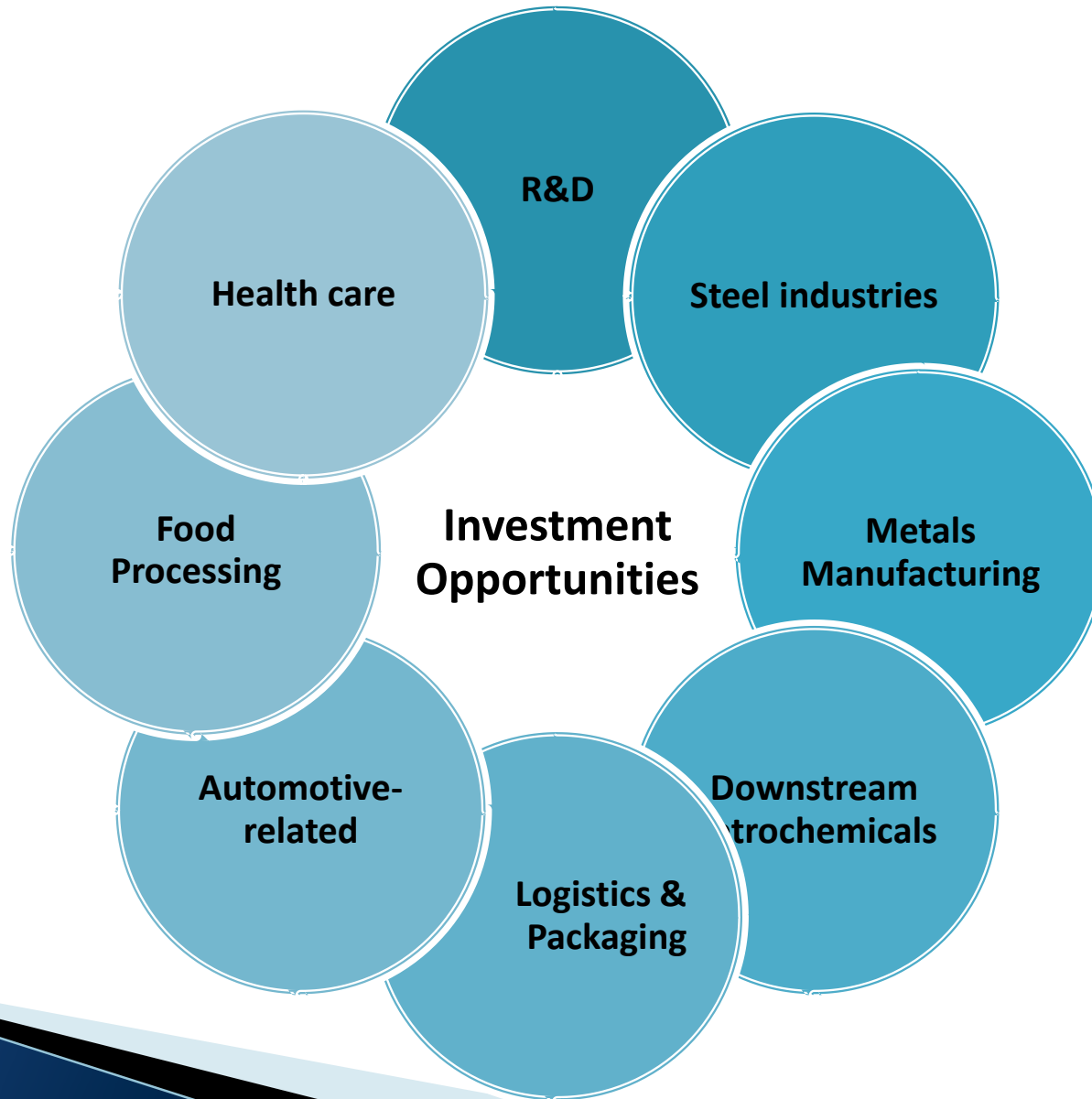
Sohar Free Zone



- Direct access to Logistics Cluster in the port.
- Investment in Infrastructure = USD 65 million
- Expected industrial investments this year = USD 65 million.



Sohar FreeZone





Sea of Oman

UAE

Saudi Arabia

Yemen

DUQM

Indian Ocean



Sea of Oman

UAE

Saudi Arabia

Indian Ocean

Yemen



**Salalah Port
& Free Zone**

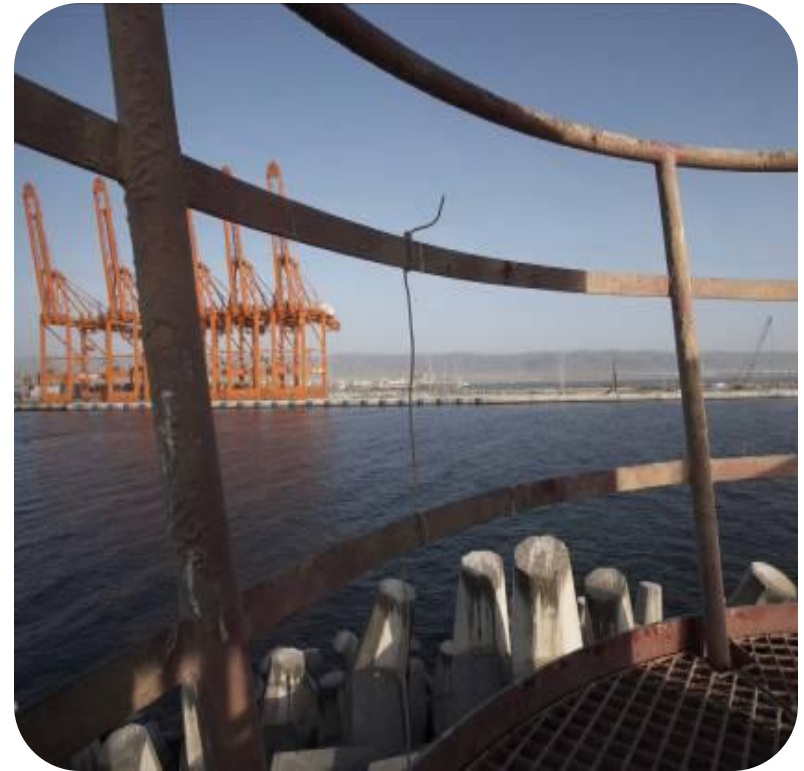
Port of Salalah



Port of Salalah



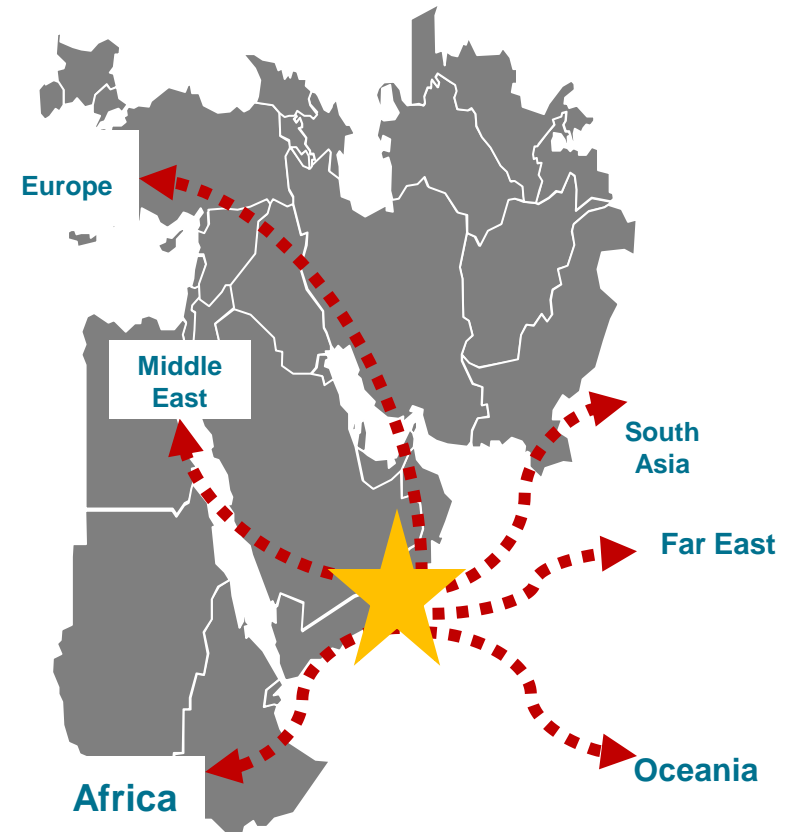
- ❖ Salalah is at the center of a regional market worth more USD 600 B in East Africa, the Indian Subcontinent and the Gulf
- ❖ 6 M TEUs container capacity, to be increased to 15 M in the future.
- ❖ Over 3,000 Commercial Vessel Calls per annum- 24/7 operation throughout the year
- ❖ Global ranking container terminal and highly efficient general cargo terminal
- ❖ 54 direct port connections.



Salalah Free Zone



- The 19 km² Free Zone has an operational infrastructure and is Investor ready
- Investment value = USD 3.5 Billion from several leading international companies
- **Phase I:** 200 hectare completed:
Methanol, PET, Automotive parts, Luxury Yachts Petrochemical industries.
- **Phase II:** 265 hectare under development will attract investments on logistics, light & medium industries



Thank You



www.ociped.com

 **(+968) 24 62 3333**

(+968) 24 62 3300

invest@ociped.com